# Think Like a Marketer

## Lesson 2: Brainstorming

#### WHY YOU NEED TO BRAINSTORM

- Solve a problem
- Ex. writer's block, pitching a brand for sponsorship, driving readers to your blog

#### THINGS YOU SHOULD KNOW BEFOREHAND

- You aren't creating an outline
- You don't have to be the "creative type"
- Turn off your self-censor; let ideas flow freely

#### **HOW TO BRAINSTORM**

- Gather the right supplies- paper, colored markers, etc.
- Anchor yourself- what problem am I trying to solve?
- Just start- answer the 5W and H, research online, flip through a magazine
- Go as long as you can- Don't pressure yourself

#### Example of a mindmap used in brainstorming



#### WHAT TO DO WITH YOUR IDEAS

- Step away and take a break
- Weed out the bad ideas
- Shelve the "meh" ideas
- Start rockin' the awesome ideas

## **LESSON WORK**

- ☐ Understand why brainstorming is important.
- ☐ Try a brainstorming exercise to solve a blog problem.
- $\square$  Sort your resulting ideas into bad, meh and good.
- ☐ Be fabulous. (Look, you have one done already!)

#### **BROUGHT TO YOU BY:**





## extra credit reading

All Momcomm this time!
Seven Tricks to Boost Your
Creativity

The Secret to a Gazillion Blog Post Ideas

How to Mind Map for Better Blog Writing

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